



NOMINATION FORM  
HONORING 2022 TRANSACTIONS

Submit completed form to:

[acghouston@acg.org](mailto:acghouston@acg.org)

ACG Houston's sixth annual Deal of the Year event is focused on celebrating Houston's booming middle-market deal community. We'll be honoring the deals and dealmakers who drive M&A resulting in economic and corporate growth, strategic impact, capital formation and the advancement of meaningful business relationships.

Nominators can submit up to two additional supporting documents such as press releases or articles highlighting the transaction coverage. Please PDF all supporting documents and send with your nomination to [acghouston@acg.org](mailto:acghouston@acg.org).

The details of your nomination will remain confidential. Only the judges will have access to the information provided in your submission. Categories will be determined based on the nominations received and segmented by industry, deal size (if disclosed), transaction type, and unique deal characteristics.

### NOMINATION GUIDELINES

ACG Houston is recognizing deals with the following parameters:

- **Closing:** Deals closing between January 1, 2022 - December 31, 2022
- **Region:** Transactions should have a reasonable relationship to the Greater Houston area (Katy, Woodlands, Kingwood, etc.) - e.g. where the company being transacted, or strategic buyer, is based in the Greater Houston area

### IMPORTANT DATES:

- **Nomination Deadline:** Friday, March 3, 2023
- **Finalists Announced:** Thursday, March 30, 2023
- **Deal of the Year Awards Ceremony:** Tuesday, April 25, 2023



*The more information you include, the better! Judges can only evaluate your nomination based on the information you share. Judges will be using your nomination to review and rank transactions in the following categories:*

- *Story*
- *Economic Impact*
- *Strategic Impact & Value Creation*
- *Deal Structure & Professional Expertise*
- *Unique Deal Characteristics*

**NOMINATOR INFORMATION:**

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Name: \_\_\_\_\_

Job Title: \_\_\_\_\_

Company: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

Nominator Role (select one):

Buyer

Seller

Advisor

**NOMINEE INFORMATION:**

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Check if nominator is same as nominee

Name: \_\_\_\_\_

Job Title: \_\_\_\_\_

Company: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

Nominator Role (select one):

Buyer

Seller

Advisor

**TRANSACTION PARTICIPANTS:**

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*For your nomination to be valid, the transaction should have a reasonable relationship to the Greater Houston area (Katy, Woodlands, Kingwood, etc.) - e.g. where the company being transacted, or strategic buyer, is based in the Greater Houston area. Please include name and company in the contact field.*

**Seller (company being transacted):**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

Company Headquarters: \_\_\_\_\_

**Buyer:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

Strategic / Private Equity

Company Headquarters: \_\_\_\_\_

**Sell-side Investment Bank:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

**Buy-side Investment Bank:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

**Sell-side Quality of Earnings Provider:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

**Buy-side Quality of Earnings Provider:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

**Seller Counsel:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

**Buyer Counsel:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

**Senior Debt:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

**Junior Debt:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

**Private Equity:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_

**Other Consultants:**

Contact: \_\_\_\_\_ Email: \_\_\_\_\_



## TRANSACTION INFORMATION:

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### Transaction/Project Name:

The Acquisition of \_\_\_\_\_ by \_\_\_\_\_ a portfolio  
company of \_\_\_\_\_

A Divestiture of \_\_\_\_\_ by \_\_\_\_\_

Transaction Close Date: \_\_\_\_\_

### Transaction Value (select one):

\$25MM - \$50MM

\$50MM - \$100MM

\$100MM - \$250MM

\$250MM - \$500MM

\$500MM +

Cannot Disclose Transaction Value

### Transaction Industry Focus (select one):

Consumer Product & Services

E&P (Upstream)

Healthcare

Industrial, Power & Infrastructure

Manufacturing

Midstream

Oilfield Services

Retail

Technology & Business Services

Other: \_\_\_\_\_

### Transaction Specifics (select all that apply)

Management Buyout

Corporate / Strategic Acquisition

Private Equity Acquisition (Add-on)

Private Equity Acquisition (Platform)

Family Office Acquisition

Divestiture

Recapitalization

Restructuring

Cross Border

**Transaction Timeline (select one):**

Less than 30 days

31 to 60 Days

61 to 90 Days

Greater than 90 days

**Was capital raised as part of this transaction (select one):**

Yes

No

Confidential

**Capital financing required for execution of the transaction (select all that apply)**

Equity

Senior Debt

Junior Debt

Seller Notes

Private Credit

Public Debt

Special Purpose Acquisition Corporation (SPAC)

Confidential

**Deal managers that participated in the process (select all that apply)**

Investment Bank

Corporate Development

Private Equity

Family Office

Law Firm

Accounting Firm

Commercial Bank

Private Debt

Other: \_\_\_\_\_



## STORY:

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*Judges consider the complexity and historical events that led to the deal (divestiture, growth, expansion, entrepreneurship).*

Deal summary:

Challenges faced during the transaction and steps required to overcome them:

Any additional commentary:

## ECONOMIC IMPACT:

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*Judges are looking for deals that had a significant and/or immediate economic impact to the region via dollar flow to Houston, job growth, employee retention, tax implications, etc.*

### Impact to the Houston/Texas economy (select all that apply):

Increased dollar flow to the Houston / Texas economy

Job growth

Employee retention

Increased business to local companies

Corporate office relocation/expansion

### Economic Impact Explanation:

## STRATEGIC IMPACT & VALUE CREATION:

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*Judges are looking for deal-making that evidences the unlocking of value and/or contribution to the strategic development of the business. Share details regarding deal-making that produces a wider business impact, such as the development of new markets, products, services and/or technologies.*

### Strategic impact (select all that apply):

- Growth
- Expansion
- Integration
- Consolidation
- Cost savings
- Market entry
- Product growth or expansion
- Service enhancement
- Increased shareholder value
- Potential investor returns
- Business turnaround
- Minority and Women Owned Business Enterprise

### Strategic Impact Explanation:



## DEAL STRUCTURE & PROFESSIONAL EXPERTISE:

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*Judges are looking for deal-making that reflects a high level of professional expertise in the design of the transaction. Share details that highlight the creativity and deal-making skills in completing the transaction.*

Describe unique professional expertise demonstrated during the execution of this transaction.

## UNIQUE DEAL CHARACTERISTICS:

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*Let us know if there is something unique about this transaction.*

Does this deal have qualities and attributes to Diversity, Equity & Inclusion? Please describe.

Does this deal have qualities and attributes to ESG or Energy Transition? Please describe.

Are there significant global or international aspects of this transaction? Please describe.

Other details to share:

